

**CITY OF CAPE CORAL
REQUEST FOR SOLE SOURCE/SINGLE SOURCE PURCHASE**

Requesting Department: Utilities / Water Reclamation 12/20/2024

Vendor Name: H2 ENVIRO SOLUTIONS LLC #4075 (Brad Trautman)

Address: 3950 Anchuca Dr Ste 1 Lakeland FL 33811

Phone: (863) 588-0117 E-Mail: admin@h2solutions.org

Price: \$50,000.00 (Not to exceed WR00P budgetary limits)

Description of item to be procured:
Telog monitoring equipment supplied by Badger Meter

1.) Uniqueness of vendor's item/service: How is this vendor uniquely qualified to provide the product/service:

H2 ENVIRO SOLUTIONS LLC is the exclusive Municipal representative for Badger Meter equipment.

2. Market Research: Describe other, similar sources or products available in the market, if any, and why they are not acceptable:

Water Reclamation monitors surface water data from 20 monitoring sites throughout Cape Coral's freshwater canal system. The monitoring equipment is supplied by Badger Meter. Utilities Administration has requested that the canal pump stations be outfitted with rain gauge monitoring equipment for the newly implemented Mike Operations system.

3. Proposed Actions: Describe the actions the department will take to overcome the present barriers to competition for any future acquisition of this product or service:

Water Reclamation will continue to stay informed of advancements in emerging and available components, processes, and equipment capable of meeting the needs of Utilities and the Community and include evaluations of different manufacturer's products as appropriate for future projects.

Department Director's Signature:  acting for Jeff Pearson Date: 12/23/2024

Approval: Procurement Manager:  (not to exceed \$50,000) Date: 1/15/25

Approval: City Manager: _____ (not to exceed \$100,000.00) Date: _____

Council authorization required if exceeding \$100,000.00

Revised 1/6/20 - Per Ordinance #52-19, Article VII: Purchase and Sale of Real and Personal Property. Adopted 12/02/2019



4545 W Brown Deer Road
PO Box 245036
Milwaukee, Wisconsin 53224-9536
414-355-0400 | 800-876-3837
www.badgermeter.com

October 3, 2024

Mr. David Ramsey
City of Cape Coral
1740 Everest Parkway
Cape Coral, FL 33904

RE: Sole Source Letter

Dear Mr. Ramsey:

This correspondence confirms that H2sOlutions is the sole authorized distributor of Telog® RTUs for City of Cape Coral, Florida.

In the event you have any questions regarding this correspondence, we can be reached by telephone at 800-876-3837 or by email at proposals@badgermeter.com.

Sincerely,

BADGER METER, INC.

A handwritten signature in blue ink, appearing to read 'Charla D. Dury'.

Charla D. Dury
Assistant Secretary and Proposal Lead